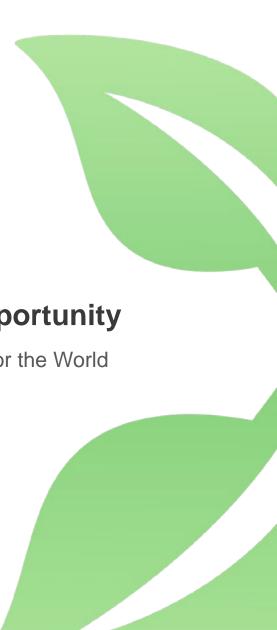




Combat Climate Change and Increase Food Security for the World

November 2020







### What is Potash?

- Potassium Chloride (KCI), or potash, is a potassium-rich salt
- Essential element to efficiently grow food
- Boosts crop yields and improves quality of plants
- Formed from evaporated seabeds millions of years ago
- Helps plants survive stressful conditions like climate changes, disease, and pests
- Replenishes depleted nutrients from the soil



### **Potash Marketplace Problems**

Oligopoly Rules
the Market

 Russia and Canada control virtually all the world supply and pricing power.

Bifurcated Ecosystem

- Brazil exports a majority of the world's food supply
- Brazil imports 94% of the nutrients needs to grow that food

3 Food Security

- Fragile / Sensitive supply chain
- Many growing regions of the world lack arable land to keep up with projected food needs

# **Solutions**

Centrally located source of potash in the heart of Brazil

- Plenty of arable land
- Reduce reliance of imports
- Transportation savings create world's lowest cost producer
  - Saves emissions equal to planting 23 million trees
- Supply chain risks essentially eliminated because nutrients (potash) mined locally



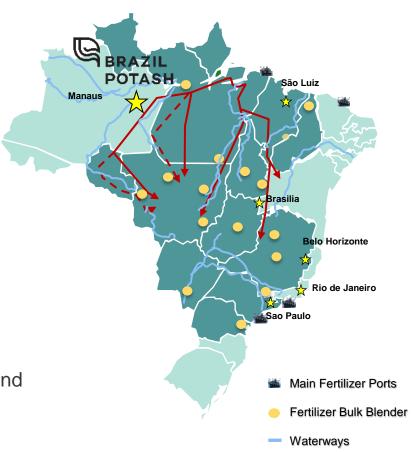
### **Brazil Potash's Autazes Project**

### A trifecta of competitive advantages

- Size advantage One of the largest proven potash fertilizer projects globally
- Logistics advantage Located within Brazil's existing farmland and near the Amazon river system
- Cost advantage Will be the lowest cost source of potash for Brazil

#### OTHER IMPORTANT FACTORS

- De-risked for construction
- Feasibility Study completed + obtained social and environmental preliminary license
- Majority of the land surface rights purchased







### A Win-Win Scenario for Investors

Cost to mine, process, and deliver potash is LESS than importers cost alone

#### Scenario #1

Brazil Potash becomes the world's lowest cost producer to the world's second largest and fastest growing customer

RESULT – A highly profitable

company

US\$1.3B Post-Tax

NPV<sub>10%</sub>

20% Post-Tax IRR

34-year

US\$718M Annual EBITDA

#### Scenario #2

Brazil Potash is acquired because it is cheaper for competitors to buy them than compete with them RESULT – A premium share price to acquire premium assets

### 2.4 million

tonnes of potash production annually

SUD

Significant

>20% supply of Brazil's potash needs

State of the state

US\$718M Annual EBITDA



### Roadmap

Pathway to becoming a world-class Impact Investment and fertilizer producer

Significant re-rating to producer valuations Initial public offering (IPO) **BPC** construction complete and start of Reg-A+ equity offering at commercial operations **US\$4** per share Potential IPO could provide Potential re-rating to immediate return on ~US\$15-\$20 per share investment based on public fertilizer trading comparables Raise US\$50 million via Considering listing on the Reg-A+ equity offering NYSE or Toronto exchange Provides substantial and in 2021 lucrative return on investment for early Construction begins investors

BPC is a leading Impact Investment with excellent returns and is highly attractive given dividend paid upon production has multigenerational potential

# Offering Details

- Brazil Potash seeks to raise US\$50M @ \$4 per share
- Proceeds used to bring the Autazes potash project to a construction ready state
- Potential Initial Public Offering (IPO) in 12 18 months on the New York or Toronto Stock Exchange.
- New investors will join current prominent investors including CD Capital (34% ownership), Sentient Group (23%), Forbes & Manhattan (14%) and local Brazil shareholders Grupo Simoes (4%) and Benchimol (3%)
- United States Regulation A+ Securities Exchange Commission offering. To view the approved offering memorandum, see link at <a href="https://www.potassiodobrasil.com.br/landing/invest-now">https://www.potassiodobrasil.com.br/landing/invest-now</a>



### Competitors

#### Mosaic - USA

- Ticker: MOS
- Market Cap \$6.9B
- Enterprise Value \$11.2B
- Revenue \$8.7B
- Price to Sales 0.81
- EV to EBITDA N/A

#### Nutrien - CANADA

- Ticker: NTR
- Market Cap \$23.3B
- Enterprise Value \$33.2B
- Revenue \$20.3B
- Price to Sales 1.02
- EV to EBITDA 9.5

#### **Brazil Potash**

- Ticker: CURRENTLY PRIVATE
- Market Cap \$500M
- Enterprise Value \$500M
- Revenue (2024) \$1.2B
- Price to 2024 Sales 0.38
- EV to EBITDA (2024) 0.70

#### South America

#### Sociedad Quimica y Minera South America

- Ticker: SQM
- Market Cap \$9.5B
- Enterprise Value \$10.6B
- Revenue \$1.8B
- Price to Sales 4.57
- EV to EBITDA 26



## Autazes a meaningful Impact Investment

Creates significant employment and positive social impacts



Sustainable jobs for the people in the Amazon

~5000 direct and indirect new jobs during several decades of operation



Unnecessary international transport of potash saves ~508kTpa of GHG emissions



Potash supply facilitates the reuse of existing arable land – mitigating deforestation



Remove thousands of people from diesel generated power by connecting to Brazil's national electricity grid – ~75% hydro<sup>1</sup>



Investing in local school programs that ensure ~170 children learn core skills such as growing vegetables and school tutoring



No primary rainforest is affected by the Project due to its small footprint and location on existing farmland

BPC's Project will reduce GHGs by over 508,000 tonnes per year, equivalent to planting 23 million trees!



# **Senior Management**

Proven track record in mine construction, operations and potash sales



Stan Bharti Executive Chairman

Founder of Forbes &
Manhattan; over 30 years of
experience in mining,
agriculture, energy, finance and
technology

Experienced in emerging markets, with a proven track record in leveraging top tier management and operational professionals

Invested and raised \$10 billion+ over the last 10 years



Matt Simpson CEO

Previously served as General Manager at Rio Tinto's Iron Ore Company of Canada managing over \$300 million / year spend, accountable for all operations, maintenance and technical people to safely move > 70Mtpa

Previously worked with Hatch Consulting, designing and constructing metallurgical refineries globally



**Helio Diniz**Managing Director, Brazil

40 years of extensive in the evaluation and development of major Brazilian mines including being a founder of Brazil Potash

Former Managing Director Brazil for Xstrata (now Glencore)



**Guilherme Jacome**Director Brazil, Project Director

Engineer, MBA FDC (Brazil) and MBA IMD (Switzerland)

Former General Manager of global projects for Vale

Experience includes greenfield, brownfield and expansion of Brazil underground Potash Mine

**Notable Management Experience** 









### **Use of Funds Raised**

	Construction Ready		Start Construction	
Funded Amount	25%	50%	75%	100%
Obtain Construction License	\$4,568,750	\$8,000,000	\$8,000,000	\$8,000,000
Environmental & Social License Compliance	3,000,000	5,000,000	5,000,000	5,000,000
Engineering/Permits	0	4,000,000	4,000,000	4,000,000
Optimize Feasibility Study	0	1,637,500	3,000,000	3,000,000
Land Acquisitions & Mineral Rights	2,500,000	2,500,000	2,500,000	6,000,000
Basic Engineering	0	0	3,706,250	9,275,000
Testwork	0	0	6,000,000	6,000,000
Compensation	1,000,000	1,750,538	1,750,538	1,750,538
General & Admin	1,000,000	1,249,462	2,249,462	5,249,462

24,137,500

Construction Ready

12,068,750

TOTAL

48,275,000

Start Construction

36,206,250



### Disclaimer

All statements, other than statements of historical fact, contained in this presentation constitute "forward-looking statements" and are based on the reasonable expectations, estimates and projections of Brazil Potash Corporation ("BPC" or the "Company") and the Company's managers as of the date of this presentation. The words "plans," "expects," or "does not expect," "is expected," "budget," "scheduled," "estimates," "forecasts," "intends," "anticipates," or "does not anticipate," or "believes," or variations of such words and phrases or statements that certain actions, events or results "may," "could," "would," "might," or "will be taken," "occur" or "be achieved" and similar expressions identify forwardlooking statements. Forward-looking statements include, without limitation, statements regarding mineral resource estimates, bankable feasibility study projections, strategic transactions and financing sources, the growth of the potash market, expected industry demands, the Company's business strategy, projected capital and operating expenditures, currency fluctuations, government regulation and environmental regulation. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company as of the date of such statements, are inherently subject to significant business, economic and competitive uncertainties and contingencies. The estimates and assumptions contained in this presentation, which may prove to be incorrect, include, but are not limited to, the various assumptions of the Company set forth herein. Known and unknown factors could cause the actual results to differ materially from those projected in the forward-looking statements. Such factors include, but are not limited to, fluctuations in the supply and demand for potash, changes in competitive pressures, including pricing pressures, timing and amount of capital expenditures, changes in capital markets and corresponding effects on the Company's investments, changes in currency and exchange rates, unexpected geological or environmental conditions, changes in and the effects of, government legislation, applicable regulations, taxation, controls and regulations and political or economic developments in jurisdictions in which the Company carries on its business or expects to do business, success in retaining or recruiting officers and directors for the future success of the Company's business, officers and directors allocating their time to other ventures; success in obtaining any required additional financing to make target acquisition or develop an acquired business; employee relations, community relations and risks associated with obtaining any necessary licenses or permits. Many of these uncertainties and contingencies can affect the company's actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, the Company. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. All of the forward-looking statements made in this presentation are qualified by these cautionary statements. These factors are not intended to represent a complete list of the factors that could affect the Company. The Company disclaims any intention or obligation to update or revise any forward-looking statements, except to the extent required by applicable law or regulation. The reader is cautioned not to place undue reliance on forward-looking statements.



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